



# THE FRENCH CONTRACT LAW REFORM

## TRAINING

BUSINESS LAW



### Key takeaways

- Understand the new general principles
- Know the main principles to be applied during the discussion, execution and termination of commercial agreements.
- Negotiation, drafting and execution of contracts



### Audience

- In-house legal counsel
- Sales - Purchase - Logistic R&D managers
- Directors



### Methodology

- Course materials
- Alternating theoretical and practical approaches
- Role plays
- Discussions with attendees



### Prerequisites

- Prior knowledges of contractual law



### Your trainer

Me **Philippe LUCET**, partner

**DURATION** 1 DAY

**PRICE** 400 € (excl.VAT)/Attendee

E-learning : on quotation

Intracompany : on quotation

## Program

- Introduction
- New general principles
- Formation of contract
  - A new ethic
  - Offer and Acceptance
  - Legal value of preparatory contracts
  - Consent, Capacity et Representation
  - Content of the Contract
  - Form of the Contract
  - Sanctions
- New rules related to the effects of contract
  - Interpretation
  - Duration
  - Effects between the parties
  - Effects of contracts on third parties
  - Nonperformance
  - Contract termination



### REGISTRATION & INFORMATION

contact@pegase-avocat.fr - Tél. : 09 50 30 65 90